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# BUSINESS PROPOSAL LOGISTICS SERVICES

## AC ARNOLD'S LOGISTICS & COMPANY LTD

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#### EXECUTIVE SUMMARY

AC ARNOLD LOGISTICS & COMPANY LTD is a leading logistics service provider registered and situated in Lagos Nigeria, specializing in the transportation of goods across various destinations. With a strong reputation for reliability, efficiency, and customer satisfaction, we offer a range of logistics solutions, including the use of flatbed and covered trucks to meet diverse transportation needs. Our expertise lies in providing secure and timely delivery of goods, ensuring that our clients' products reach their destinations in perfect condition. Over the years, we have built a solid foundation based on professionalism, safety, and innovation, positioning ourselves as a trusted partner in the logistics industry.

This proposal outlines our intent to collaborate with your esteemed boat manufacturing company to provide specialized logistics services for the transportation of boats from your manufacturing site to designated delivery points. Our objective is to leverage our fleet of flatbed trucks, skilled personnel, and extensive experience in handling large and delicate cargo to ensure the safe and efficient delivery of your boats. We understand the unique challenges involved in transporting boats, and our commitment to quality service makes us the ideal partner for your logistics needs.

#### **Objective and Scope of the Proposal**

The primary objective of this proposal is to offer our logistics services to your boat manufacturing company. We aim to facilitate the transportation of your boats from the manufacturing site to various delivery points, ensuring that each delivery is executed with precision, care, and within the agreed timelines. Our trucks, equipped with the latest technology and operated by experienced drivers, are designed to handle the specific requirements of boat transportation, providing a seamless and reliable service.

Our logistics services will cover all aspects of the transportation process, including the secure loading and unloading of boats, route planning to optimize delivery times, and real-time tracking to provide you with updates on the status of each shipment. By partnering with AC ARNOLD LOGISTICS & COMPANY LTD, you can rest assured that your boats will be handled with the utmost care, from the point of pickup to the final delivery destination.

#### **Commitment to Quality and Safety**

At AC ARNOLD LOGISTICS & COMPANY LTD, we prioritize the safety and security of the goods we transport. Our fleet is regularly maintained to the highest standards, ensuring that our trucks are always in optimal condition for every journey. We have implemented strict safety protocols, and our drivers are trained to handle large and fragile items, such as boats, with precision and care. Our commitment to quality extends beyond the transportation process; we provide comprehensive insurance coverage for all cargo, offering peace of mind to our clients.

#### Why Choose US?

1. **Experience and Expertise:** With years of experience in logistics, we have successfully managed numerous projects involving the transportation of large and specialized cargo. Our team's expertise ensures that we can handle the unique demands of boat transportation effectively.

- 2. **Reliability and Efficiency:** We pride ourselves on our track record of timely and reliable service delivery. Our efficient operations minimize downtime and ensure that your boats reach their destinations as scheduled.
- 3. **Customized Solutions:** We understand that each client has specific needs. Our services are flexible and can be tailored to meet the unique requirements of your boat manufacturing company, ensuring a perfect fit for your logistics needs.

AC ARNOLD LOGISTICS & COMPANY LTD is fully equipped to provide exceptional logistics services to your boat manufacturing company. We look forward to the opportunity to partner with you and contribute to the successful transportation of your boats, ensuring that each delivery meets the highest standards of quality and reliability.

#### **Key Services**

AC ARNOLD LOGISTICS & COMPANY LTD offers a comprehensive range of logistics and transportation services tailored to meet the specific needs of our clients. Our reputation is built on reliability, efficiency, and the ability to handle specialized transportation tasks with precision and care. Below is an outline of the key services we offer, highlighting our capacity to manage specialized logistics requirements effectively.

#### 1. Flatbed Truck Services

Our fleet of flatbed trucks is ideal for transporting

large, oversized, or uniquely shaped items that cannot be accommodated by conventional covered trucks. Flatbed trucks provide easy loading and unloading, making them perfect for transporting boats, machinery, and other large equipment. Our experienced drivers and loading teams are trained to handle these operations with care, ensuring that cargo is securely fastened and protected throughout the journey. The versatility of our flatbed trucks allows us to accommodate various dimensions and weights, offering flexibility in meeting diverse transportation needs.

#### 2. Covered Truck Services

For clients who require added protection for their goods, our covered truck services provide a secure and enclosed environment. These trucks are suitable for transporting sensitive items that need to be shielded from weather elements, dust, and other external factors. Our covered trucks are equipped with modern security features, ensuring that goods remain safe and intact during transit. This service is ideal for furniture, electronics, and other valuable items that demand extra care.

#### 3. Specialized Cargo Handling

At AC ARNOLD LOGISTICS & COMPANY LTD, we have extensive experience in handling specialized cargo that requires unique transportation solutions. This includes transporting fragile, high-value, and delicate items, as well as goods that require specific loading, unloading, and securing procedures. Our team is trained to handle such cargo with utmost care, employing best practices to prevent damage and ensure safe delivery. We understand that specialized cargo often involves complex logistical planning, and we excel in creating customized transportation plans that cater to the unique needs of each client.

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We leverage advanced tracking technologies to provide real-time monitoring of our shipments. Clients can track the progress of their cargo throughout the transportation process, gaining insights into estimated arrival times and ensuring transparency in our operations. This service not only enhances security but also allows clients to plan and coordinate their activities based on accurate delivery information.

#### 5. Comprehensive Insurance Coverage

Understanding the value of the goods we convey, we offer comprehensive insurance coverage for all our shipments. This ensures that our clients are protected against potential losses or damages, providing peace of mind and reinforcing our commitment to safe and reliable service. AC ARNOLD LOGISTICS & COMPANY LTD combines advanced technology, skilled personnel, and a versatile fleet to deliver exceptional logistics services. Our focus on specialized transportation needs ensures that we can handle complex logistics challenges effectively, meeting the demands of our clients with precision and reliability.

#### A BRIEF HISTORY OF THE COMPANY

AC ARNOLD LOGISTICS & COMPANY LTD, located in Lagos, Nigeria, is a private reputable logistics and transportation company known for its reliable and efficient services. Established on the 15th of September 2020, the company has quickly grown to become a trusted name in the logistics industry. Since its inception, AC ARNOLD LOGISTICS & COMPANY LTD has been dedicated to providing top-quality transportation solutions tailored to meet the diverse needs of its clients. Furthermore, AC ARNOLD LOGISTICS & COMPANY LTD is More than 17 years in the logistics business offering Both international trade, e-commerce, logics, freight forwarding, importing and clearing, intra logistics and international procurement as well.

The company was officially registered with the Corporate Affairs Commission (CAC) of Nigeria on its founding date, ensuring full compliance with the country's business regulations and legal requirements. This registration demonstrates our commitment to operating as a legitimate and transparent business entity. In addition to CAC registration, AC ARNOLD LOGISTICS & COMPANY LTD is also registered with the Federal Inland Revenue Service (FIRS), further showcasing our adherence to national tax and business practices. AC ARNOLD LOGISTICS & COMPANY LTD specializes in a range of logistics services, primarily focusing on the use of flatbed and covered trucks. These services cater to various transportation needs, ensuring that goods are delivered safely and efficiently from one location to another. Our flatbed truck services are ideal for transporting large, oversized, or uniquely shaped items, such as boats, machinery, and industrial equipment. These trucks provide easy loading and unloading capabilities, making them a preferred choice for businesses that require the transportation of heavy and bulky cargo. Our objective is to:

- To Provide Supply Chain Management and Logistics Services of all Descriptions and To Generally Carry-on Business as Supply Chain Management and Logistics Consultants.
- To Supply Organizations with Ideas, Plans, Strategy, Information, Instruction, Personnel, Services and all Assistance Suited to Establishing Proper or Improved Administration, Supply Chain Management and Logistics Delivery.
- To Conduct Trainings on Supply Chain Management and Logistics as Well As Development Of Man power Whether by Means of Workshops, Seminars or Otherwise.
- To Act as Intermediaries in The Introduction of Buyers and Sellers, Exporters, Importers of Products, Goods and Services.
- To Carry on Business of Logistics Deliveries.
- To Act as Agent for Any Person or Persons in Any Agency Transaction Which the Company May Be Willing to Undertake.
- To engage in general trading and to Carry on The Business of Merchants, Traders, General Contractors, Manufacturers' Representatives, Commission Agents, Importers, Exporters, Distributors, Suppliers, Wholesalers, Retailers, Buyers And Sellers of, And Dealers In, Goods (Whether Manufactured In Whole Or In Part) And Things of All Kinds, Including But Not Limited To Raw Materials, Semi-finished And Finished Foods And Agricultural Produce.

In addition to flatbed trucks, we offer covered truck services that provide an enclosed and secure environment for transporting sensitive and valuable items. These trucks are well-suited for goods that require protection from weather elements, dust, and other external factors, making them an excellent option for transporting electronics, furniture, and other high-value products.

#### **Markets Served**

AC ARNOLD LOGISTICS & COMPANY LTD serves a wide range of markets, both within



Lagos and across Nigeria. Our services are tailored to meet the needs of various industries, including manufacturing, construction, retail, and more. We have successfully managed logistics operations for businesses of all sizes, from small local enterprises to large multinational corporations. Our ability to handle specialized transportation tasks, such as the movement of boats and other large equipment, sets us apart in the logistics industry.

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Our strategic location in Lagos, across state and beyond a major commercial hub in Nigeria, allows us to efficiently serve clients across the country. By leveraging our expertise, modern fleet, and commitment to customer satisfaction, AC ARNOLD LOGISTICS & COMPANY LTD has established a solid reputation as a leading provider of logistics solutions in Nigeria. We continue to strive for excellence, aiming to expand our reach and serve even more markets in the future.

#### **Mission Statement:**

AC ARNOLD LOGISTICS & COMPANY LTD is dedicated to providing reliable, efficient, and customer-focused logistics solutions that ensure the safe and timely delivery of goods across Nigeria. We strive to exceed our clients' expectations through exceptional service and innovative logistics practices.

#### **Vision Statement:**

Our vision is to become Nigeria's leading logistics provider, known for reliability, efficiency, and customer satisfaction. We aim to set the benchmark for excellence in the logistics industry by continuously innovating and expanding our services.

#### **Core Values**

1. Safety:

Ensuring the safety of our employees, clients, and cargo is our top priority.

#### 2. Professionalism:

We maintain the highest ethical standards and conduct our business with integrity and respect.

#### 3. Innovation:

We embrace new technologies and practices to improve our services.

#### 4. Customer Satisfaction:

We prioritize our clients' needs, delivering personalized and reliable solutions.

#### 5. Reliability:

Consistently delivering on our promises is key to building trust and long-term partnerships.

SERVICES OFFERED: At AC ARNOLD LOGISTICS & COMPANY LTD, we take pride in



offering a range of truck services designed to meet the diverse needs of our Whether clients. vou're moving furniture, machinery, or even boats, we've got the right solutions to ensure your items are transported safely and efficiently. Our fleet includes both flatbed and covered trucks. each carefully chosen and handle maintained to specific types of cargo with the utmost care.

#### Flatbed Truck Services:

When it comes to transporting boats, our flatbed trucks are the ideal choice. These trucks provide a versatile, open platform that makes loading and unloading easy, even for large or unusually shaped items like boats. The flat, spacious design allows us to handle boats of different sizes and shapes without any hassle.



To make sure your goods are transported securely, we go the extra mile by using:

1. **Heavy-Duty Straps and Harnesses:** We use strong, adjustable straps to hold your boat firmly in place during the journey. These straps are tough enough to withstand all kinds of weather, ensuring your boat stays safe and secure.

- 2. **Padding and Protective Covers:** We know how important your cargo is to you, so we use soft padding and specially designed covers to protect it from scratches and other damage. This way, your boat arrives in the same great condition it was in when it left.
- 3. **Custom-Built Cradles and Supports:** To keep your boat stable and well-balanced, we use custom cradles and supports that fit the boat's shape. This helps distribute the weight evenly and prevents any unnecessary stress on specific areas of the boat.
- 4. **Anti-Slip Surfaces:** Our flatbed trucks have anti-slip flooring, which helps keep your boat in place, even when traveling over long distances or rough roads. This reduces the risk of the boat shifting or moving during transport.
- 5. Advanced Securing Systems: In addition to straps and cradles, we use high-quality ratchet tie-downs and tensioning devices for added security. These tools provide an extra layer of safety, ensuring your boat is anchored tightly to the flatbed throughout the journey.

#### **Covered Truck Services for Extra Protection**

For items that need to be protected from weather and dust, our covered trucks provide a secure, enclosed space. These trucks are great for transporting valuable or sensitive goods, ensuring they stay safe and protected from start to finish.

At AC ARNOLD LOGISTICS & COMPANY LTD, we understand how much your cargo means to you. That's why we use the best equipment and methods to guarantee its safe and efficient transport, making us the reliable partner you can trust for all your logistics needs.

#### Tailored Services to Meet Your Boat Manufacturing Needs

At AC ARNOLD LOGISTICS & COMPANY LTD, we recognize that every client has unique needs, and we're committed to offering customized logistics solutions for your boat manufacturing company. Our services are designed to ensure your boats are handled with care and delivered on time.

#### Flexible Scheduling:

We understand that manufacturing schedules can vary, so we offer flexible scheduling to fit your production timelines. Whether you need immediate pickup or advanced planning, we adjust our services to align seamlessly with your needs, providing the flexibility to manage logistics efficiently.

#### Advanced Tracking Capabilities:

Stay informed with our real-time tracking system, which allows you to monitor your boats' location and status throughout transit. This transparency ensures you have complete visibility over the delivery process, giving you peace of mind.

#### Adherence to Timelines:

Punctuality is crucial in the boat manufacturing industry. Our team is dedicated to meeting your delivery deadlines by carefully planning routes and managing potential delays, ensuring ontime delivery. By partnering with AC ARNOLD LOGISTICS & COMPANY LTD, you gain a reliable logistics partner focused on providing exceptional, tailored service for your specific needs.

#### EXPERIENCE

At AC ARNOLD LOGISTICS & COMPANY LTD has More than 17 years of experience in logistics offering Both international trade, e-commerce, logics, freight forwarding, importing and clearing, international procurement as well. our logistics team is integral to our success, bringing extensive expertise to every transport project.

#### Drivers:

Our drivers are highly experienced and trained in handling a variety of cargo, including large and delicate items like boats. They prioritize safety and punctuality, adeptly managing different terrains and weather conditions to ensure secure and timely deliveries.

#### **Operations Managers:**

Our operations managers have deep expertise in logistics and supply chain management. They excel in route planning, resource allocation, and overseeing complex logistics operations, ensuring smooth execution from start to finish.

#### **Customer Service Representatives:**

Our customer service team is dedicated to providing exceptional support, addressing inquiries, and resolving issues promptly. They ensure clear communication and timely updates, making the logistics process as smooth and stress-free as possible.

Together, our team's experience and dedication ensure reliable, efficient, and customerfocused logistics solutions.

#### QUALITY ASSURANCE

At AC ARNOLD LOGISTICS & COMPANY LTD, safety is our top priority. We implement comprehensive safety protocols to protect cargo throughout the transportation process.

#### 1. Driver and Staff Training:

All drivers and logistics personnel undergo rigorous training programs focused on safe driving practices, proper cargo handling, and emergency response. Our training includes regular refresher courses to keep staff updated on the latest safety standards and regulations.

#### 2. Secure Loading and Unloading Procedures:

We use specialized equipment, such as custom cradles, heavy-duty straps, and padding, to securely load and unload boats. Our staff is trained to inspect these safety measures thoroughly to ensure the cargo is stable and well-protected.

#### 3. Real-Time Monitoring:

We equip our vehicles with GPS tracking systems to monitor transit and ensure compliance with speed limits and route safety. This system also allows for quick response in case of deviations or emergencies.

#### 4. Routine Inspections:

Regular maintenance checks on trucks and equipment are conducted to prevent mechanical failures, ensuring safe and reliable operations.

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#### **Closing Statement**

We invite you to consider AC ARNOLD LOGISTICS & COMPANY LTD for your boat transportation needs. With our proven track record, commitment to safety, and tailored logistics solutions, we are confident in our ability to exceed your expectations. We look forward to the opportunity to discuss how we can support your operations with reliable, efficient, and specialized transportation services.

Please feel free to contact us for more information or to schedule a meeting:

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We are excited to work with you and ensure the seamless delivery of your boats.

